

Beginning Your Law Practice Seminars

Establishing a Law Practice

Friday, October 9, 8:30-11:45 a.m.

Cumberland School of Law, Moot Court Room

Approved for 3.0 CLE credit hours

Registration Fee: \$90.00

- 8:30-9:30 How to Set Up Your Practice Economically:
- What you really need and don't need
 - Common office management issues
 - Elisabeth Ann French
- 9:30-9:45 Networking Break
- 9:45-10:45 Client Development
- Networking to meet potential clients
 - Effective communications
 - Keeping your clients
 - Charlie Waldrep, Waldrep, Stewart & Kendrick, LLC
- 10: 45-11:45 Free and Practical Resources
- From the Alabama State Bar
 - From the Small Business Administration
 - Other sources
 - Laura Calloway, Director, Practice Management Assistance Program, Alabama State Bar

